



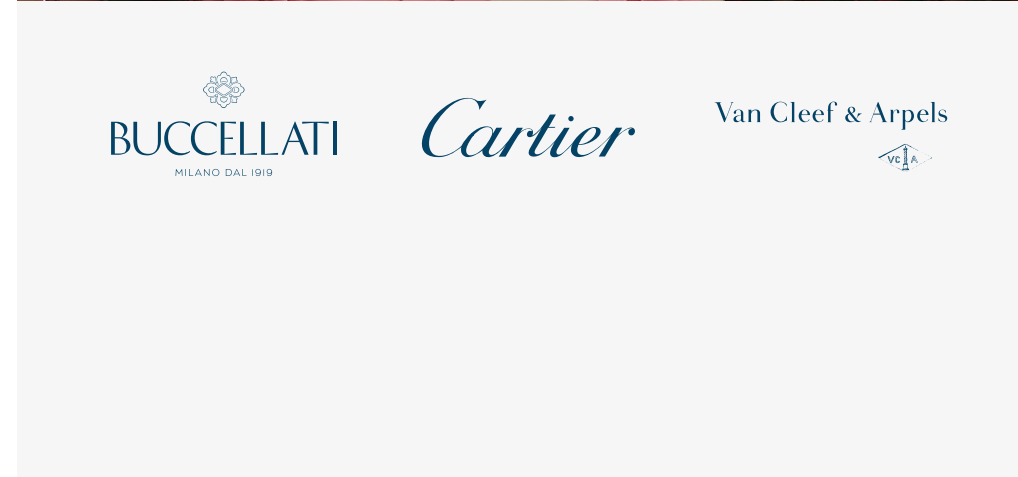
RICHEMONT

at-a-glance

AT RICHEMONT, WE CRAFT THE FUTURE

Richemont, founded in 1988, is one of the world's leading luxury goods groups.

Our unique portfolio includes prestigious Maisons distinguished by their craftsmanship and creativity.



WITH A FOCUS ON LONG-TERM SUSTAINABLE GROWTH

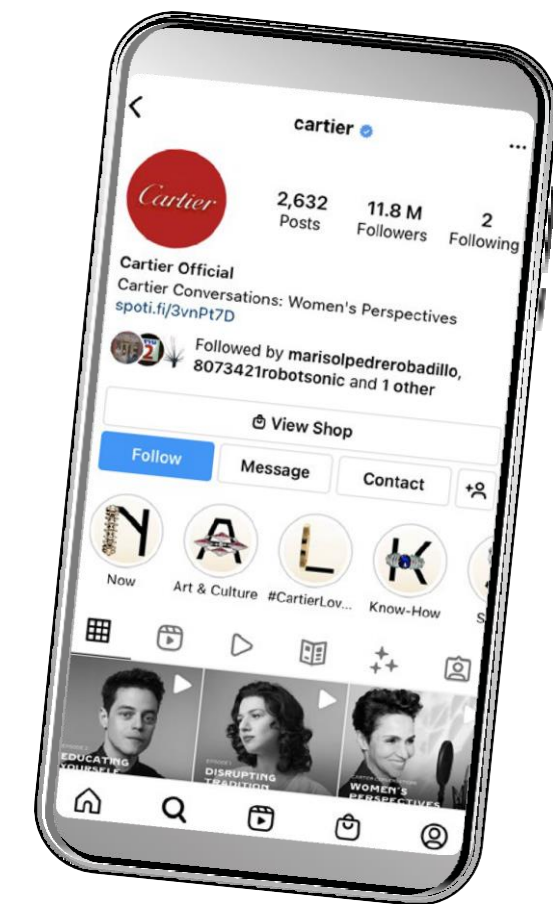
We aim to grow sustainably and responsibly by nurturing our Maisons and businesses for long-lasting high performance, and drawing on their distinctive heritage.

74% of Group sales are now direct sales to end clients



AND CUSTOMER-CENTRICITY

Our customers are at the heart of everything we do. We provide outstanding services and the most personalised experiences in our landmark boutiques and global online channels.



OFFERING A SEAMLESS, PERSONAL CUSTOMER EXPERIENCE

Our omnichannel strategy provides the right message at the right time and location, transforming customer journeys into effortless and memorable experiences.

- We operate more than 2 300 monobrand boutiques
- We run 35 digital boutiques, including 11 stores on Tmall Luxury Pavilion
- Group Maisons online retail sales 6% of Group sales



AND A GLOBAL PRESENCE

40 000+

colleagues are employed in design, manufacturing, distribution, retail, and central and regional functions.

30 % Boutiques

23 % Manufacturing

47 % Offices

Across more than **150** locations

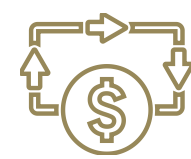
WE GENERATE STRONG FINANCIAL PERFORMANCE



SALES
€ 20 bn



OPERATING PROFIT
€ 5.0 bn



CASH FLOW FROM OPERATING ACTIVITIES
€ 4.5 bn



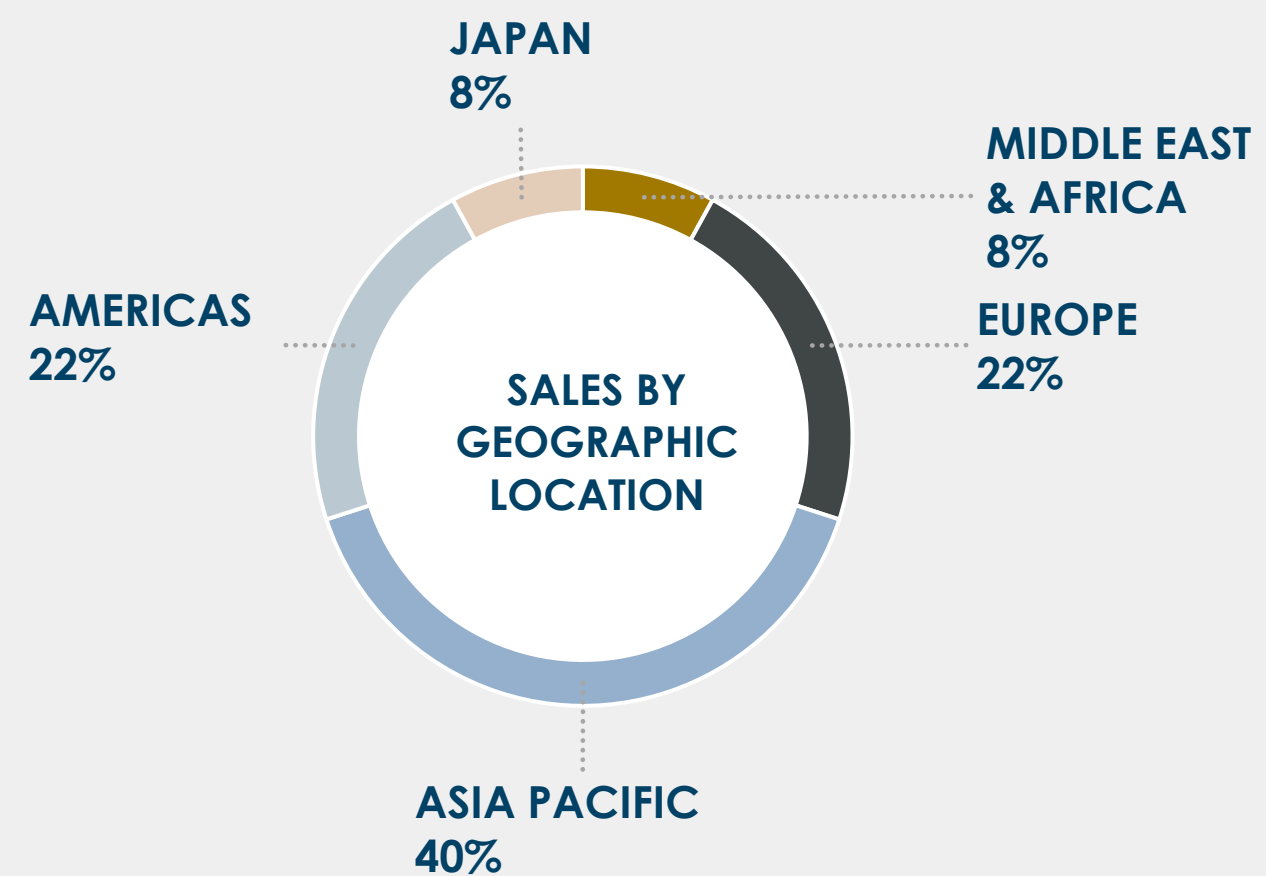
JEWELLERY SALES
€ 10.0 bn



WATCH SALES
€ 7.0 bn



CLOTHING, LEATHER GOODS & ACCESSORIES SALES
€ 1.8 bn



All financial information relates to FY23

SUPPORTED BY A SOLID FINANCIAL POSITION

We preserve a strong capital base by prioritising cash over margins to:

- meet unexpected crises
- sustain future developments through long-term investment
- seize opportunities to provide returns to our shareholders.

We do not buy goodwill, we create it. With a consistent approach to mergers and acquisitions, we look to acquire new Maisons and businesses with the potential for subsequent profitable organic growth.

CHF 59 bn*



Market capitalisation

Top 5 SMI
Top 6 JSE

* November 2023

€ 5.8 bn**



Net cash

** September 2023

WE EMPOWER ALL OUR MAISONS & BUSINESSES

A dedicated management team leads each Maison and business to preserve its celebrated quality and distinctive aesthetic and craftsmanship.

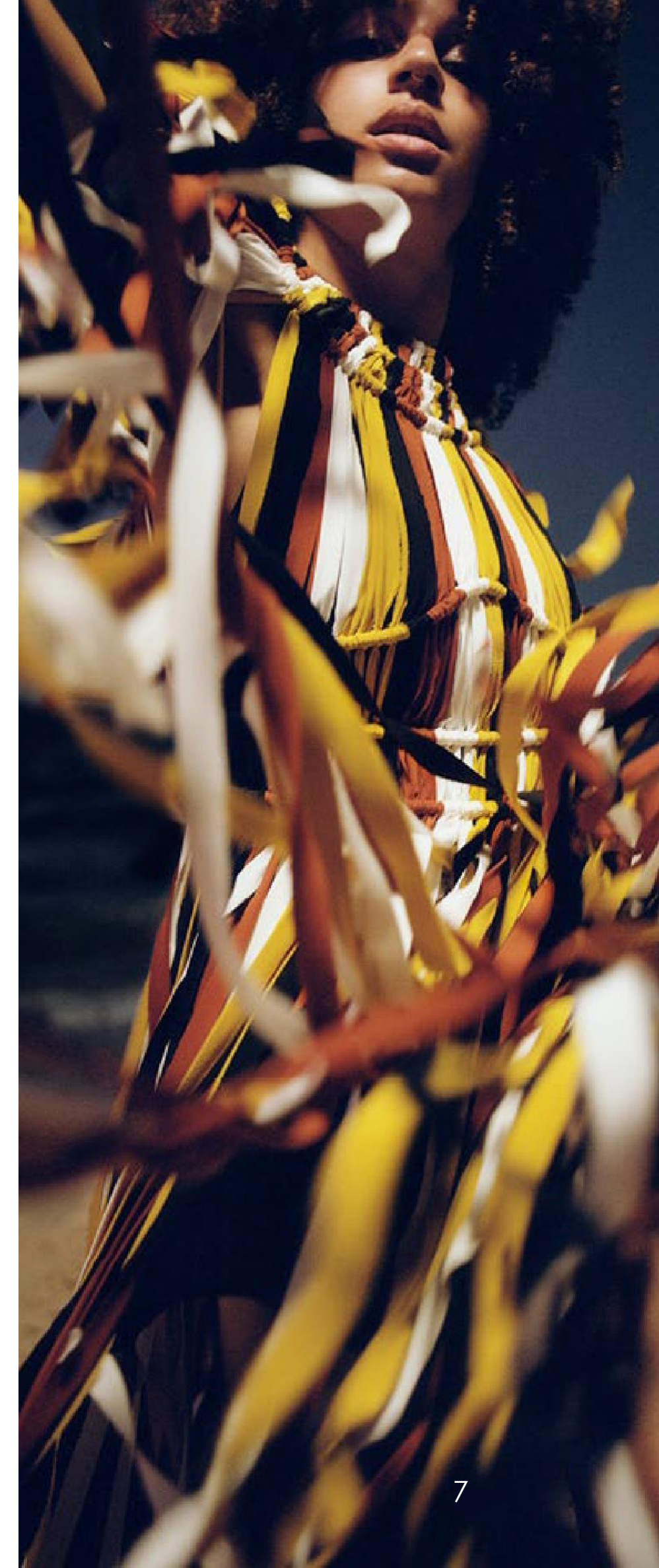


RICHEMONT AT A GLANCE

We work as business partners. As a family-spirited Group, our central and regional functions pool their expertise to guide, support and challenge our Maisons and businesses to design timeless creations and innovative services that preserve their unique heritage.

We help our Maisons and businesses thrive in new and existing markets while setting unparalleled standards for service and embedding sustainable practices across our operations.

TO DEVELOP & INNOVATE IN RESILIENT, RESPONSIBLE & SUSTAINABLE WAYS



WE TREASURE OUR COLLEAGUES

People are our most distinguished asset, the heart of our business and the ultimate foundation of our exceptional creations.

We support ongoing personal and professional development with practical, top-ranking and easily accessible educational experiences.

We also favour internal mobility to accompany our colleagues in achieving their career goals.

We value

**solidarity, collegiality,
loyalty and freedom.**



WE CELEBRATE DIVERSITY, EQUITY & INCLUSION

Advancing workplace diversity, equity and inclusion are more than ever critical today.

At Richemont, we succeed by respecting and empowering individuals from all walks of life.

Diversity is everyone, and we invite all voices to the table. We aim to achieve ethnicity, gender, age, religion, disabilities and sexual orientation inclusion and equity.

Since December 2023, Richemont is global gender EQUAL- SALARY certified by the EQUAL-SALARY Foundation.



We believe in strength through diversity

Johann Rupert, Chairman

NATIONALITIES OF
OUR COLLEAGUES

134

nationalities
globally



58%

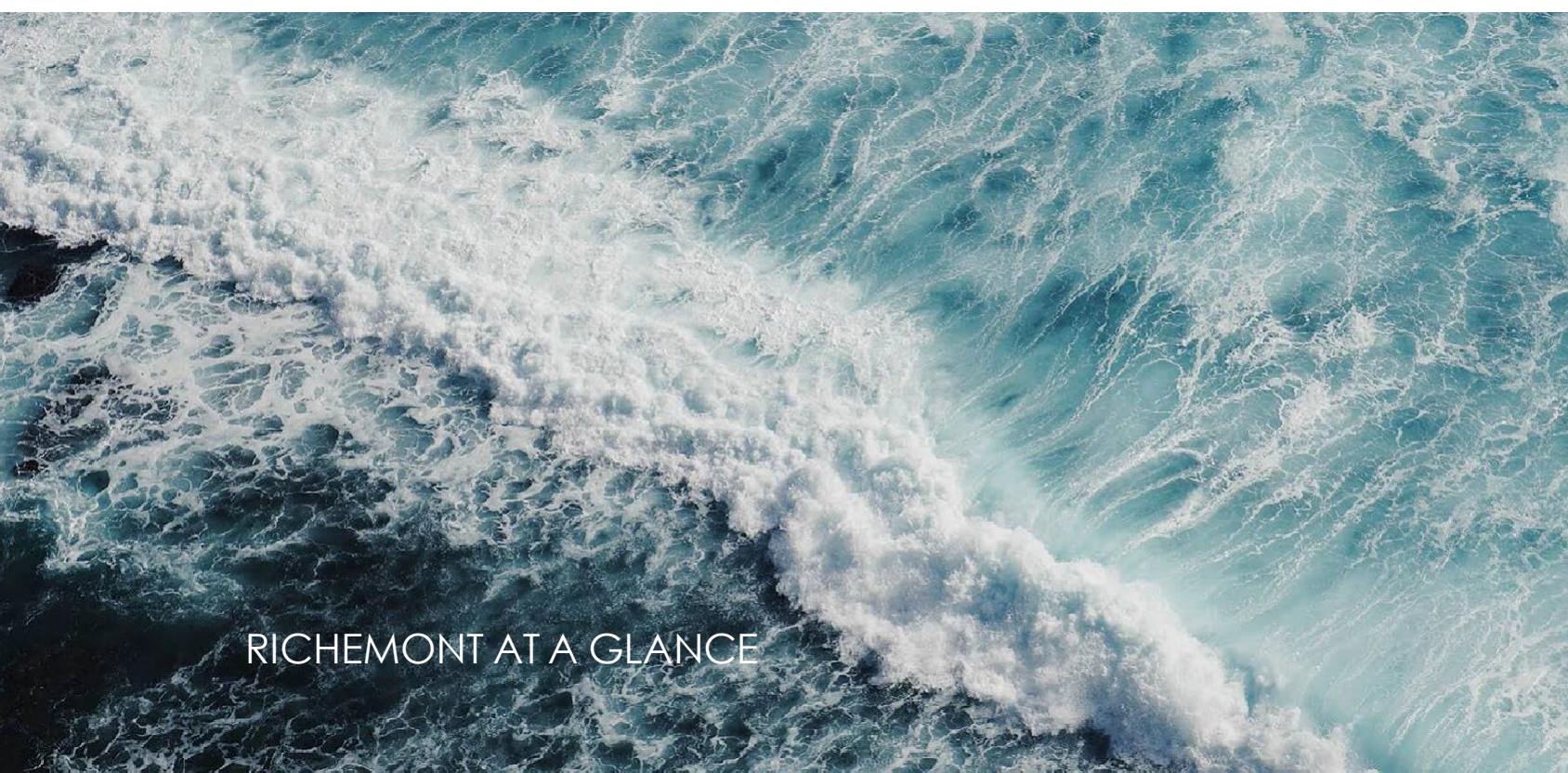
of our employees
are women



CREATING OUR SUSTAINABLE FUTURE

Richemont's carbon reduction targets for 2025 and 2030 were validated by the **Science Based Targets** initiative in July 2021.

Doing business responsibly is at the core of Richemont's values and an essential benchmark for all our stakeholders, from our colleagues and customers to our suppliers, shareholders and society at large.



TARGETS AND 2022 PERFORMANCE*

	BASE YEAR 2019	STATUS IN 2021	STATUS IN 2022
2025 TARGET Increase annual sourcing of renewable electricity to 100%.	64%	93%**	97%
2025 TARGET 20% of Richemont suppliers by emissions covering purchased goods and services and upstream transportation and distribution will have SBTs.	8%	13%**	14%
2030 TARGET Reduce absolute Scopes 1 and 2 GHG emissions by 46%.	60 ktCO ₂ e	19** ktCO ₂ e	19 ktCO ₂ e
2030 TARGET Reduce Scope 3 GHG emissions from purchased goods and services and business travel by 55% per dollar value added.	146** TCO ₂ e/\$m	110** TCO ₂ e/\$m	120 TCO ₂ e/\$m

* Including YNAP
 ** Restated figures

STRONG GROUP ESG LEADERSHIP

ENVIRONMENT SOCIAL GOVERNANCE

MSCI
ESG RATINGS

CCC B BB BBB A **AA** AAA

CDP Water score improved to B
(C Score in 2021)

Gender Balance
females represent
58% of global workforce
25% of Senior Executive Committee
Updated December 2023

WORLDSTAR SUSTAINALYTICS
ESG 2024
INDUSTRY TOP RATED
11.3 in **top 4%**
Updated August 2023

WORLD'S BEST EMPLOYERS | **Forbes 2023**
POWERED BY STATISTA
Fourth consecutive year

First Chief Sustainability Officer in 2022
joined Senior Executive Committee in 2023

Phase out of PVC from products & packaging

Universum Most Attractive Employer in Switzerland, France & China

97% renewable electricity

RE100
CLIMATE GROUP | CDP

EQUAL-SALARY GLOBALLY CERTIFIED
Fair and equal wage policy between women and men for > 38 000 colleagues across 39 markets excluding YNAP and sites in Russia

ESG Report in accordance with GRI Standards:
40 quantitative indicators independently assured

SCIENCE BASED TARGETS
DRIVING AMBITIOUS CORPORATE CLIMATE ACTION
Validated July 2021

RESPONSIBLE SOURCING, MANUFACTURING & OFFICE FACILITIES

Responsible sourcing

- Richemont requests suppliers to provide assurance that they source in a way that respects the environment, and human and labour rights

Sustainable manufacturing and office facilities

- By 2025, Richemont aims to source 100% renewable energy
- Since 2010, all new buildings have been designed to meet the highest environmental standards
- Campus Genevois de Haute Horlogerie runs on 100% renewable energy, producing zero carbon emissions



STRATEGIC PARTNERSHIPS



Richemont participates in the **United Nations Global Compact**, the world's largest corporate sustainability initiative

Our Maisons are **certified members of the RJC**

Cartier, delegated by Richemont, and Kering launched the **Watch & Jewellery initiative 2030** in partnership with the RJC in 2021

Our Maisons have been collaborating with peers through the **Coloured Gemstones Working Group** since 2015

Cartier co-founded the **Aura Blockchain Consortium** in 2021 to provide access to product history and proof of authenticity, addressing the challenges of traceability, responsible sourcing and sustainability

Vacheron Constantin works with **Arianee** to activate and deploy its digital certificate of authenticity using Blockchain technology

FOUNDATIONS IN SUPPORT OF COMMUNITIES



Cartier for Nature



PHILANTHROPY
Cartier



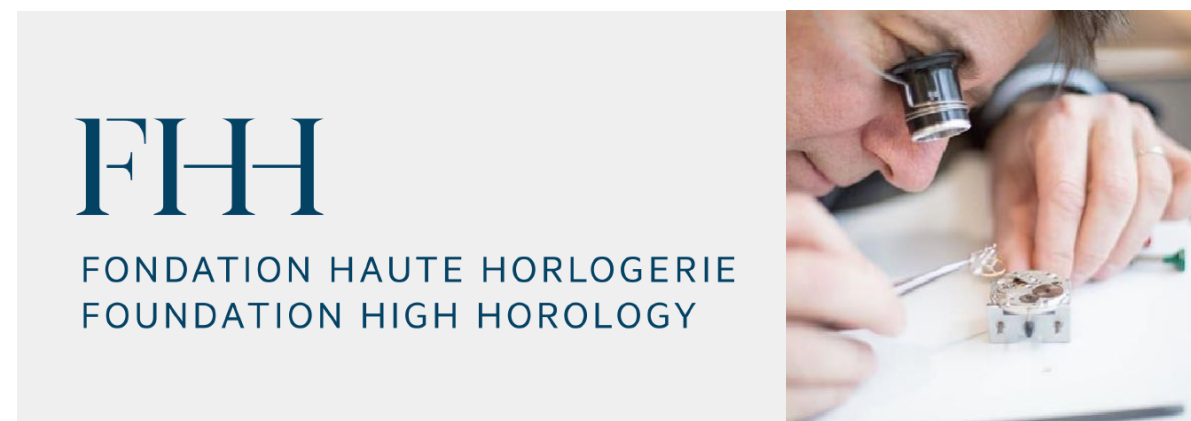
FONDAZIONE
COLOGNI
MESTIERI D'ARTE



A
FONDATION
AZZEDINE ALAÏA



Fondation *Cartier*
pour l'art contemporain



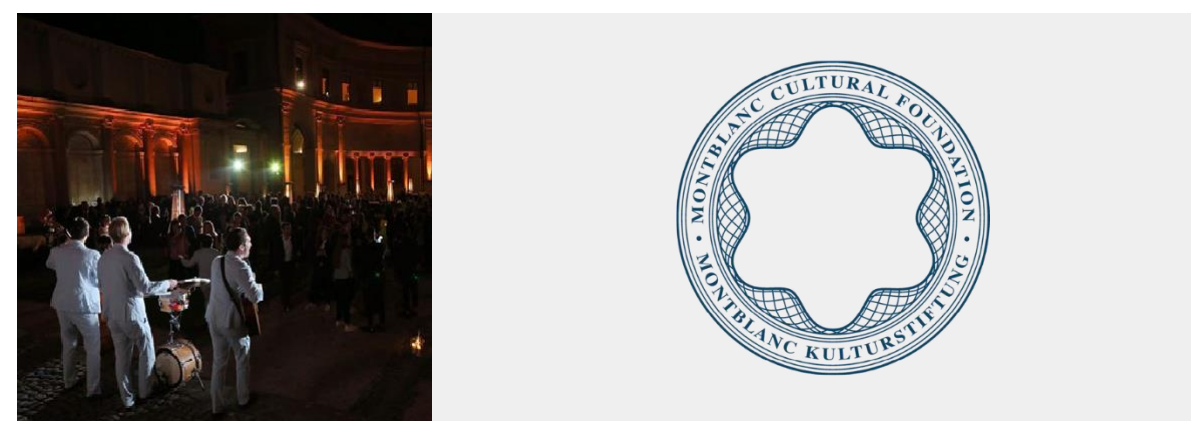
FHH
FONDATION HAUTE HORLOGERIE
FOUNDATION HIGH HOROLOGY



Laureus



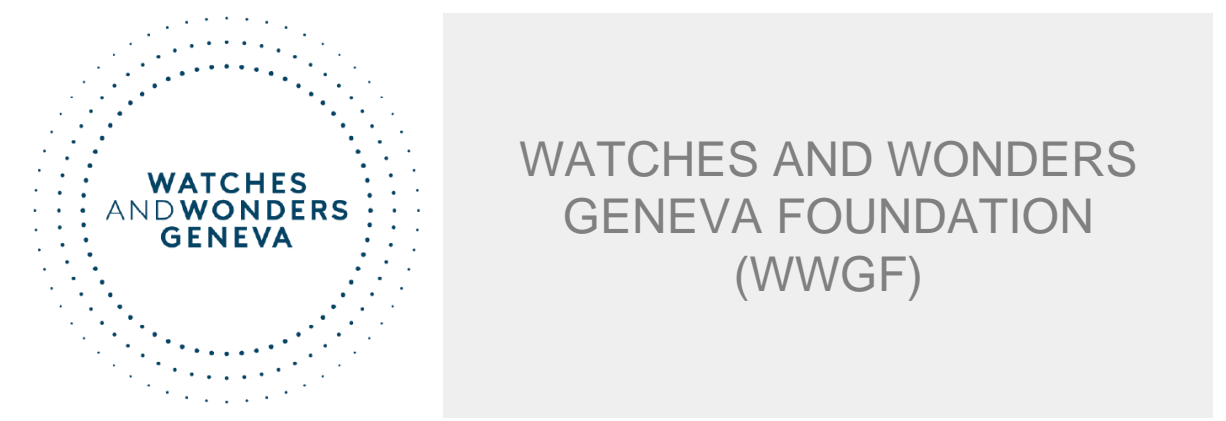
**MICHELANGELO
FOUNDATION**
FOR CREATIVITY
AND CRAFTSMANSHIP



MONTBLANC CULTURAL FOUNDATION
MONTBLANC KULTURSTIFTUNG



**PEACE PARKS™
FOUNDATION**



WATCHES
AND WONDERS
GENEVA

WATCHES AND WONDERS
GENEVA FOUNDATION
(WWGF)

SUPPORTING SCHOOLS & ACADEMIA TO INSPIRE INNOVATION



ECOLE DES MÉTIERS ET ARTISANS DE HAUTE HORLOGERIE



RICHEMONT AT A GLANCE



CORPORATE GOVERNANCE

SENIOR EXECUTIVE COMMITTEE



Johann Rupert
Chairman



Jérôme Lambert
Chief Executive Officer



Burkhart Grund
Chief Finance Officer



Karlheinz Baumann
Group Director of Operations



Boet Brinkgreve
CEO of Laboratoire de Haute
Parfumerie et Beauté



Patricia Gandji
Chief People Officer
& CEO of Regions



Swen Grundmann
Director of Corporate Affairs
& Company Secretary



Bérangère Ruchat
Chief Sustainability Officer

CORPORATE GOVERNANCE

BOARD OF DIRECTORS



Johann Rupert
Chairman



Josua Malherbe
Non-executive
Deputy Chairman



Jérôme Lambert
Chief
Executive Officer



Burkhardt Grund
Chief Finance
Officer



Nimesh Arora
Non-executive
Director



Clay Brendish
Non-executive Lead
Independent Director



Fiona Druckenmiller
Non-executive
Director



Jean-Blaise Eckert
Non-executive
Director



Keyu Jin
Non-executive
Director



Wendy Luhabe
Non-executive
Director



Jeff Moss
Non-executive
Director



Vesna Nevistic
Non-executive
Director



Guillaume Pictet
Non-executive
Director



Maria Ramos
Non-executive
Director



Anton Rupert
Non-executive
Director



Bram Schot
Non-executive
Director



**Patrick
Thomas**
Non-executive
Director

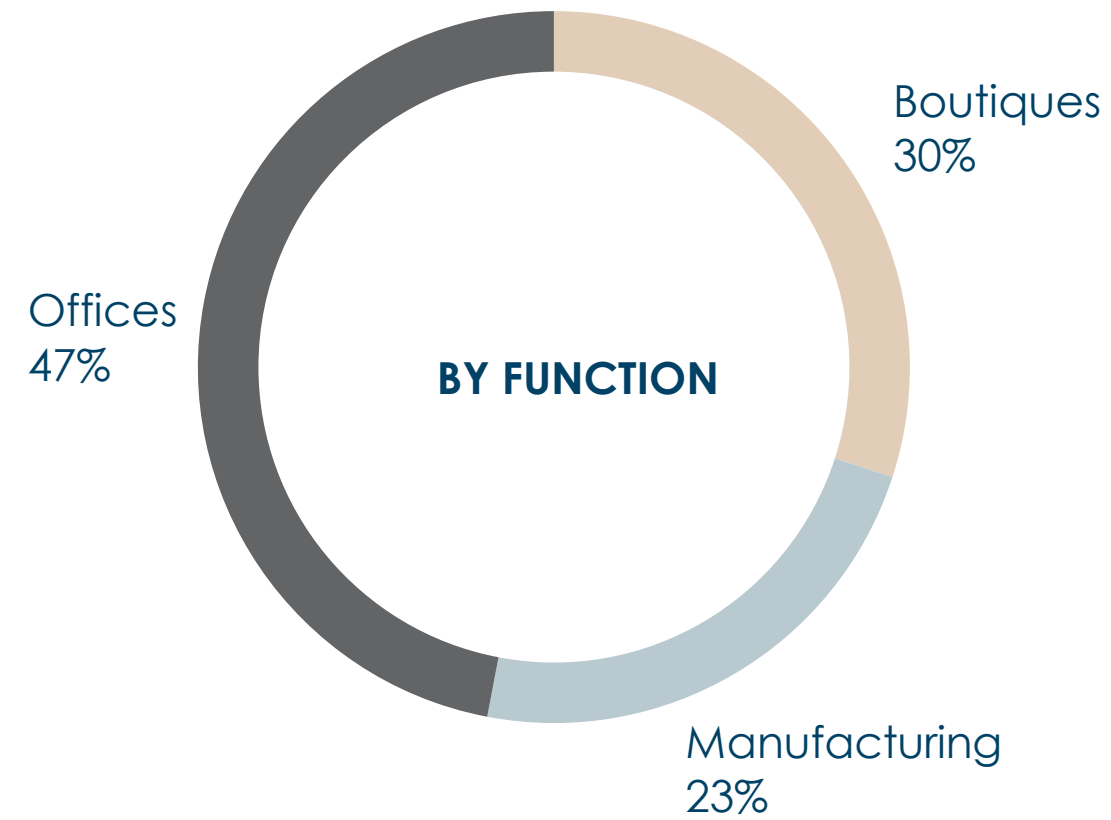
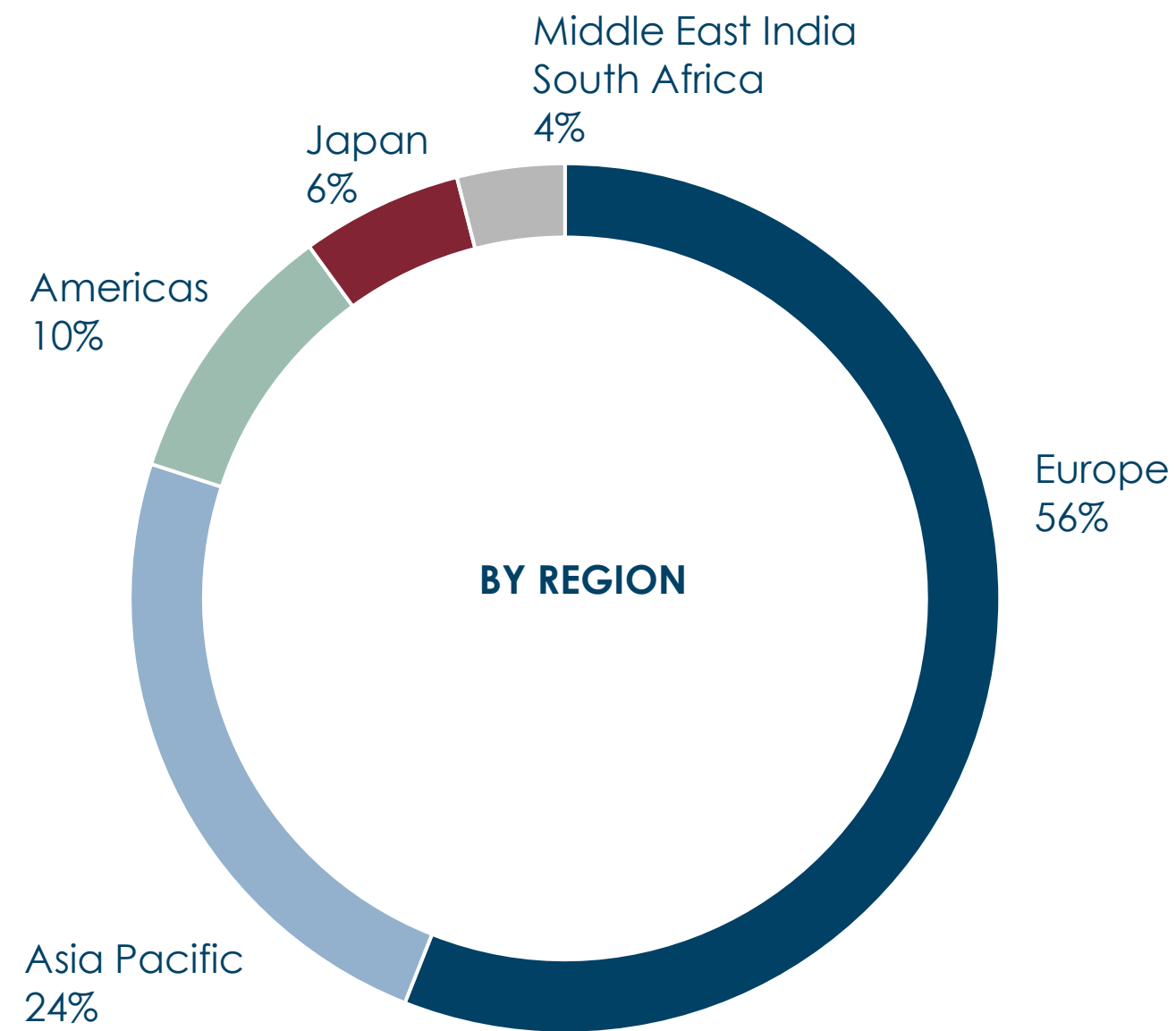


**Jasmine
Whitbread**
Non-executive
Director

APPENDIX



OUR PEOPLE



0-30

19%

30-50

64%

50+

17%

RETAIL NETWORK – WORLDWIDE**

Total boutiques

+25 to 2 366

of which...

Internal boutiques

+27 to 1 313

Franchise boutiques

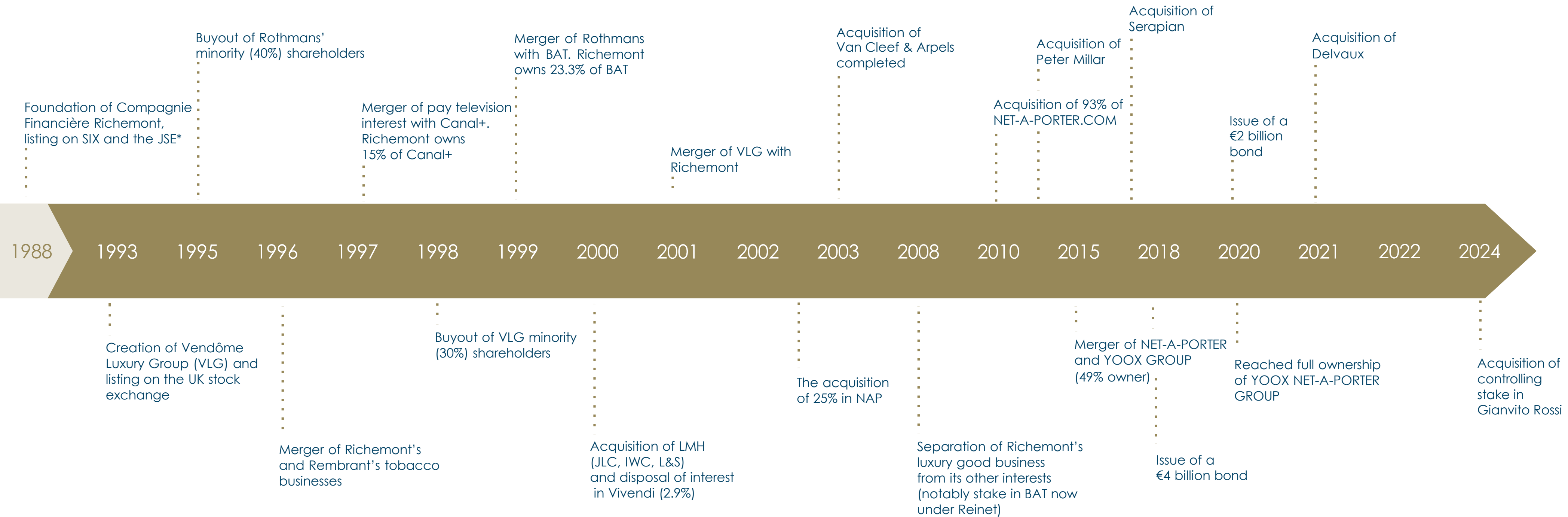
-2 to 1 053

** H1-24

	Sept 23	March 23	Net change Total
Jewellery Maisons	473	465	+8
Cartier	272	272	-
Van Cleef & Arpels	156	150	+6
Buccellati	45	43	+2
Specialist Watchmakers	899	871	+28
IWC	213	206	+7
Panerai	180	169	+11
Jaeger-LeCoultre	170	166	+4
Piaget	136	132	+4
Vacheron Constantin	115	113	+2
A. Lange & Söhne	45	44	+1
Other SW*	40	41	-1
Other	994	1 005	-11
Montblanc	551	562	-11
Chloé	221	218	+3
dunhill	88	92	-4
Delvaux	73	70	+3
Peter Millar	21	22	-1
Watchfinder & Co.	12	15	-3
Other*	28	26	+2
Total	2 366	2 341	+25

* Other SW - Baume & Mercier, Roger Dubuis; Other F&A - Alaïa, Purdey, Serapian

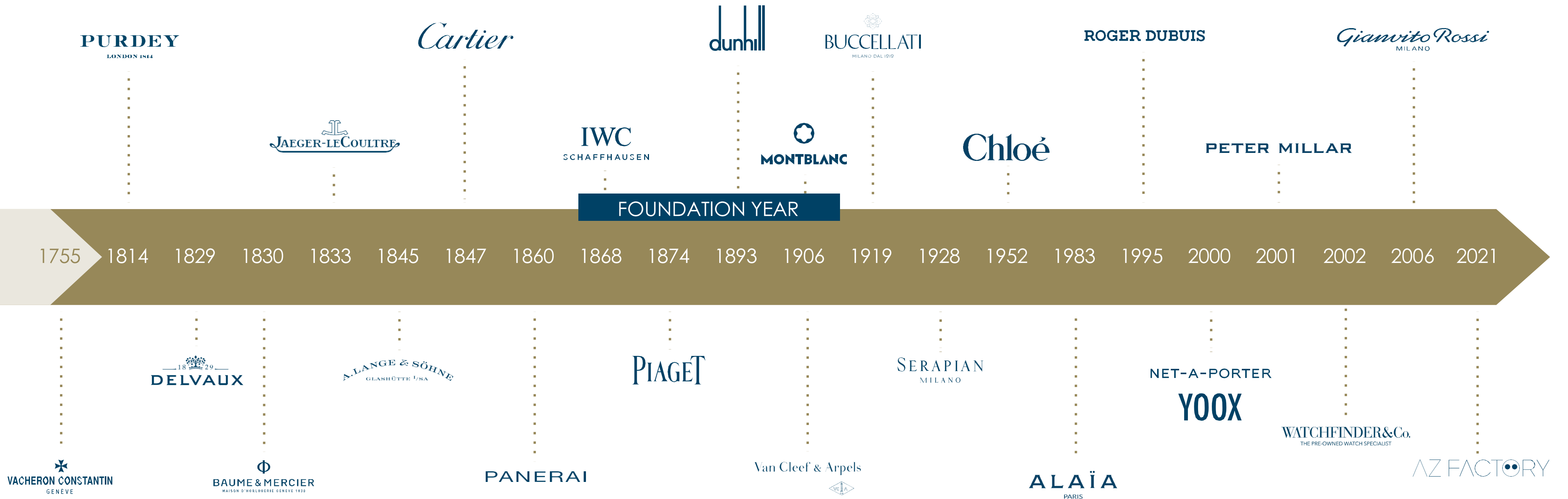
THE FORMATION OF A FOCUSED LUXURY GROUP



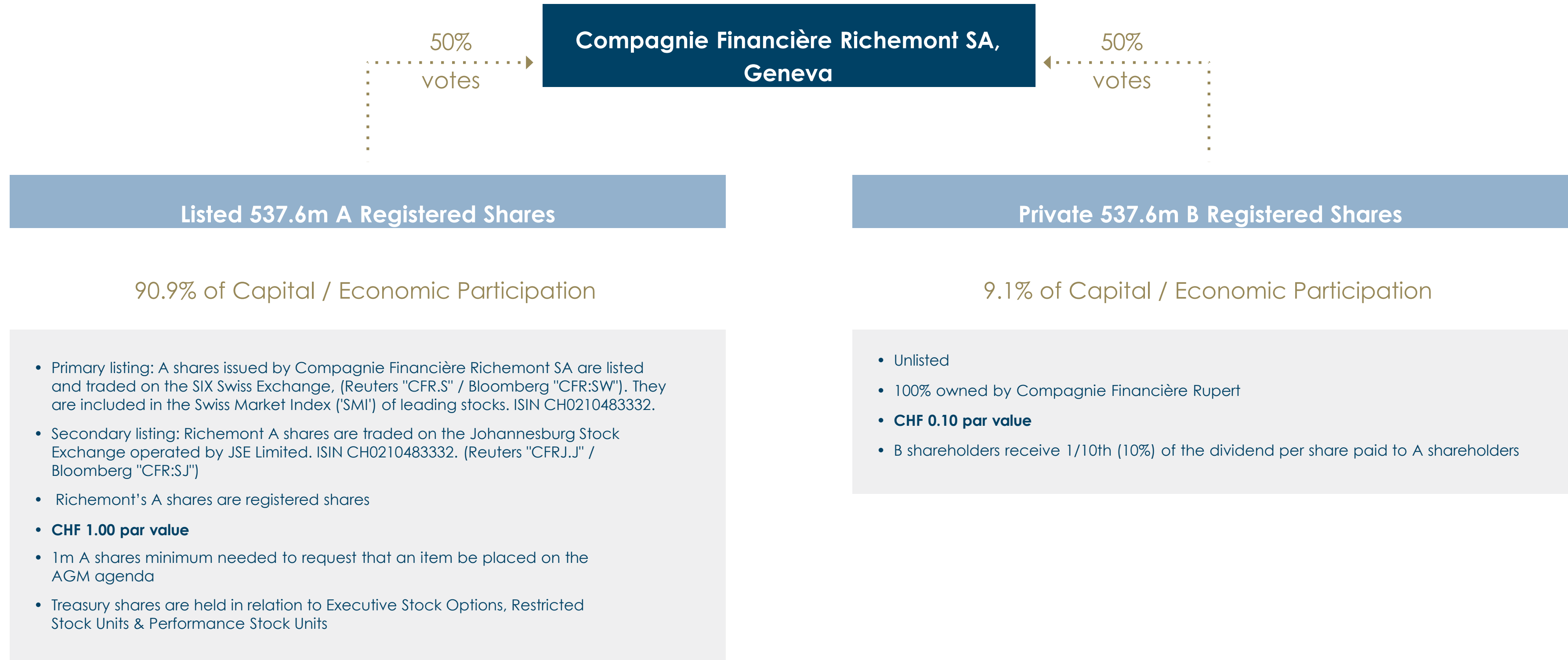
* With Baume & Mercier / Cartier / Chloé / dunhill / Montblanc / Piaget

** The transaction is subject to regulatory approvals

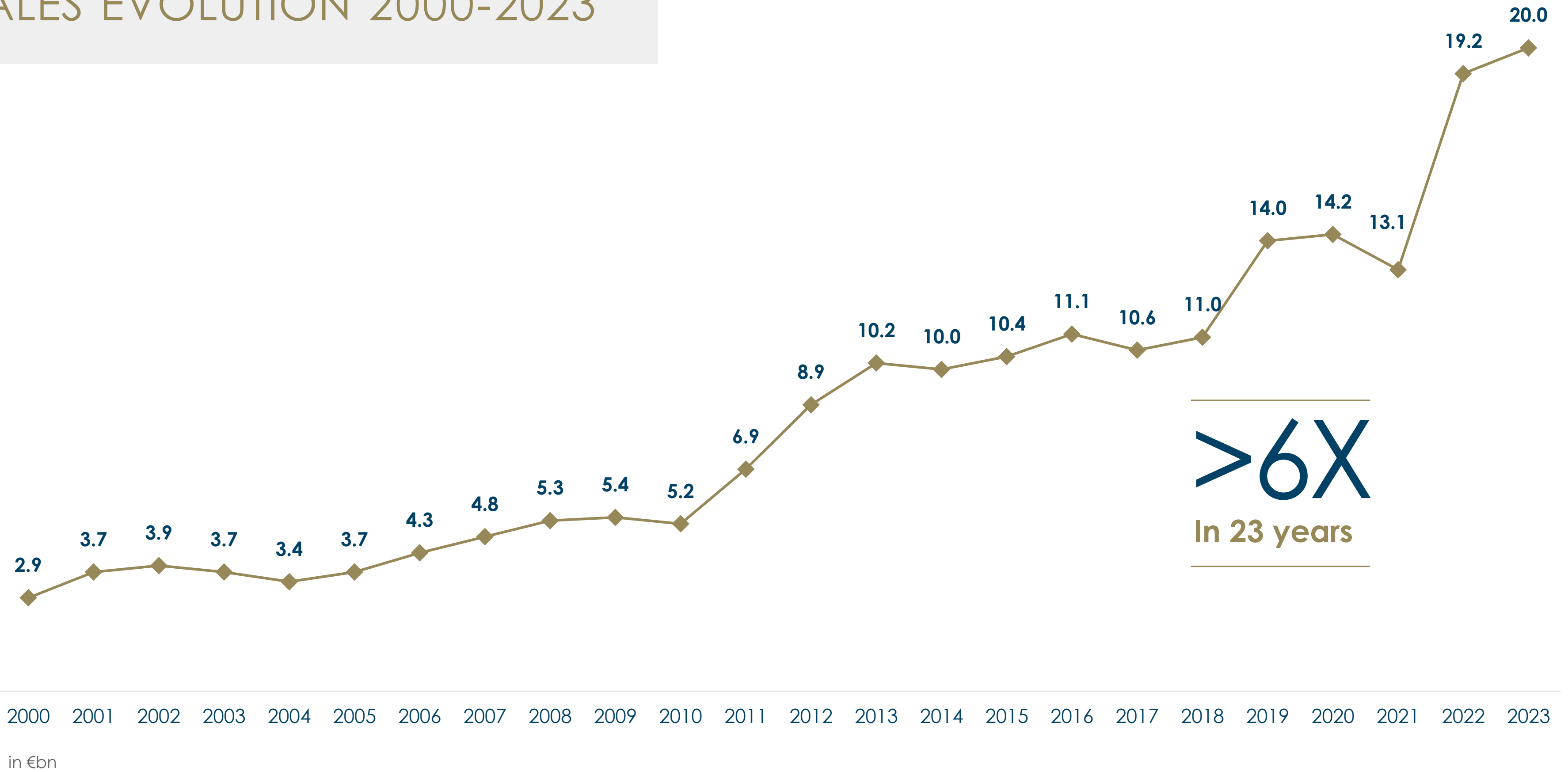
COMBINING HERITAGE WITH DIGITAL NATIVE COMPANIES



OWNERSHIP STRUCTURE

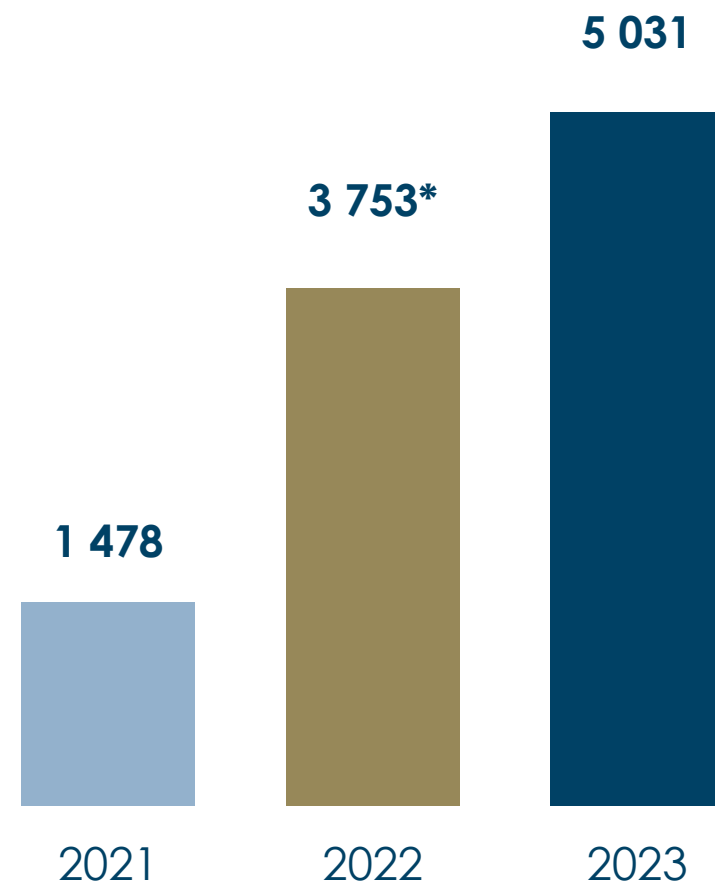


SALES EVOLUTION 2000-2023

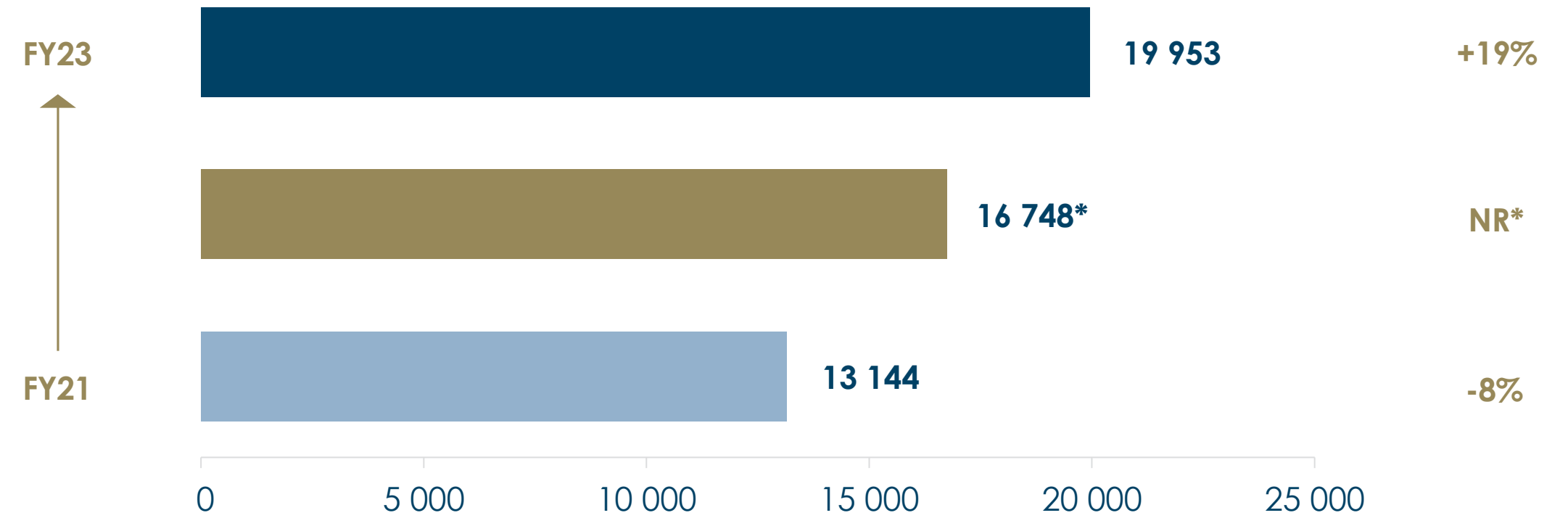


FINANCIAL HIGHLIGHTS

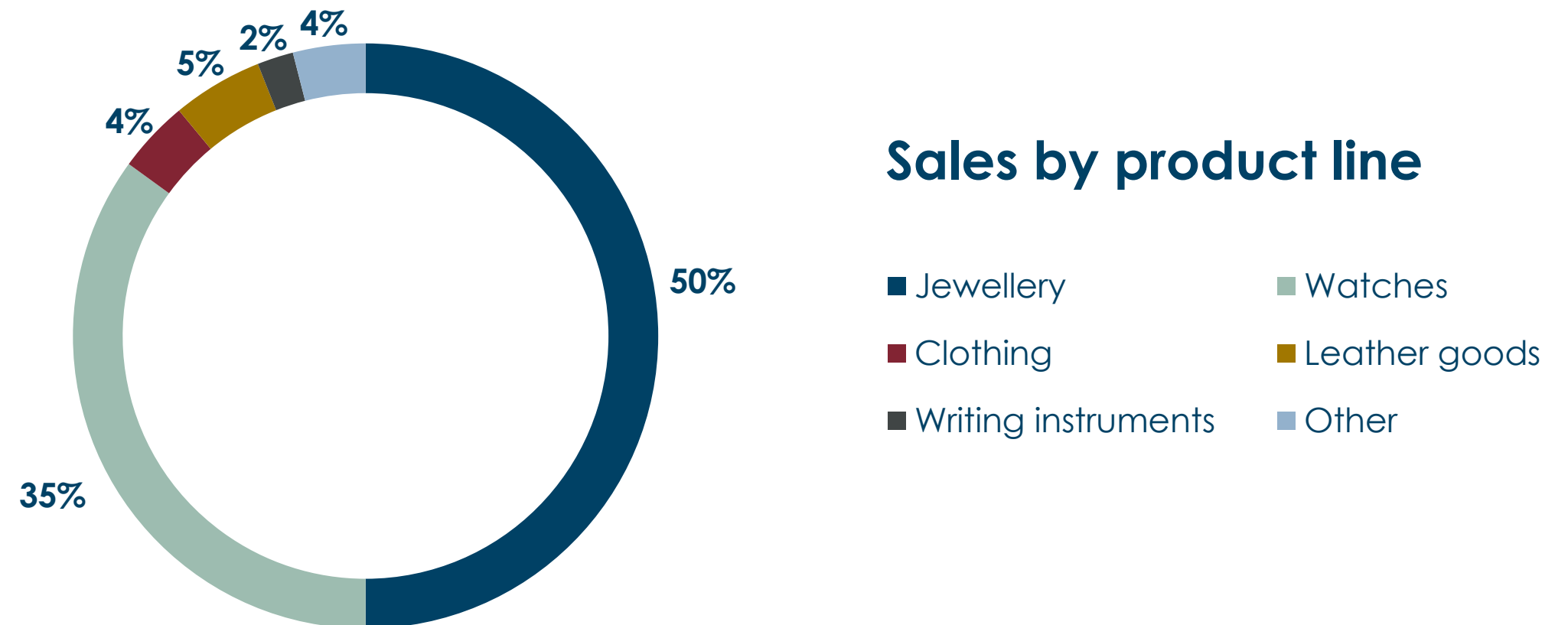
Operating profit (€m)



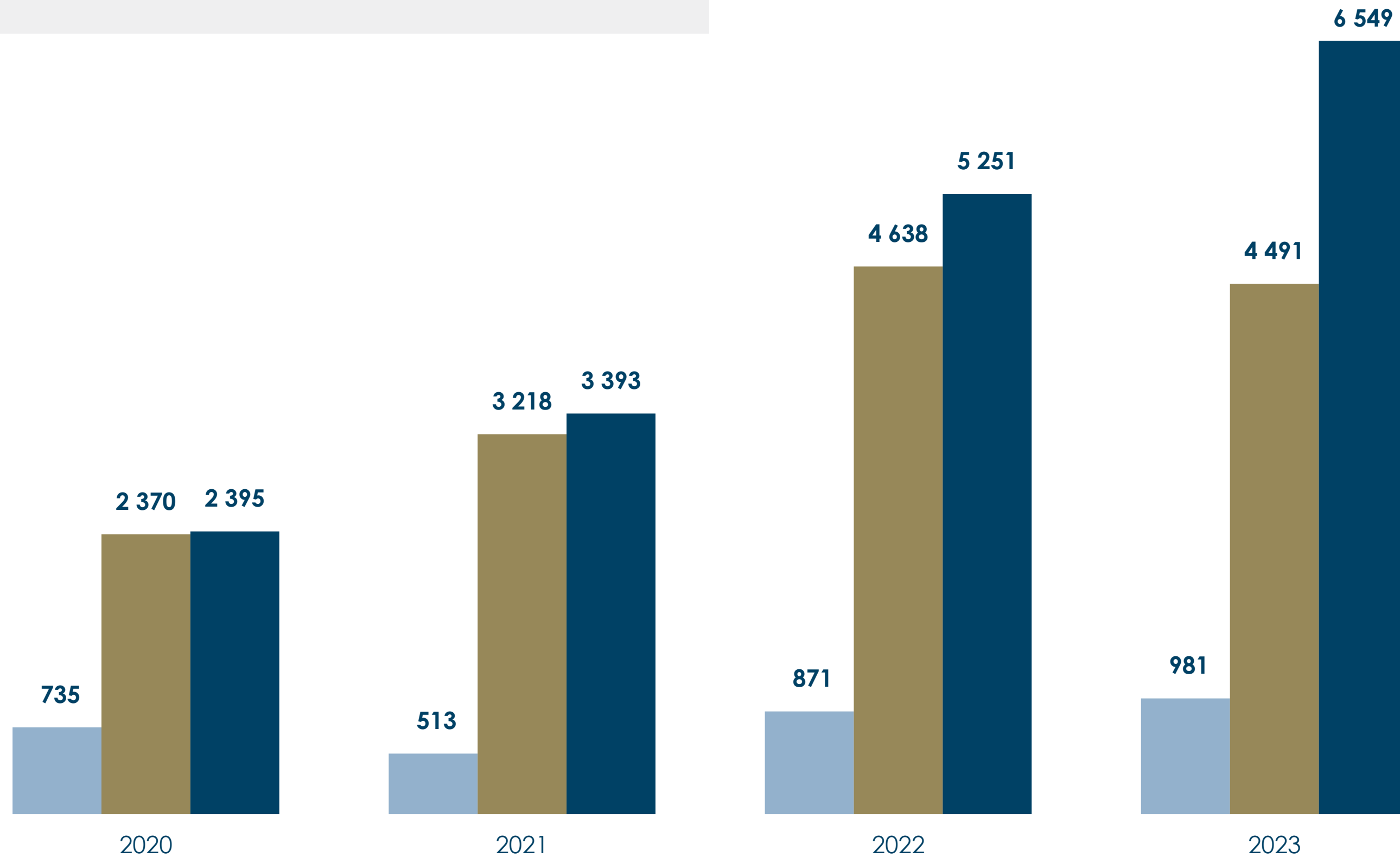
Group sales (€m)



Sales by product line



FINANCIAL HIGHLIGHTS



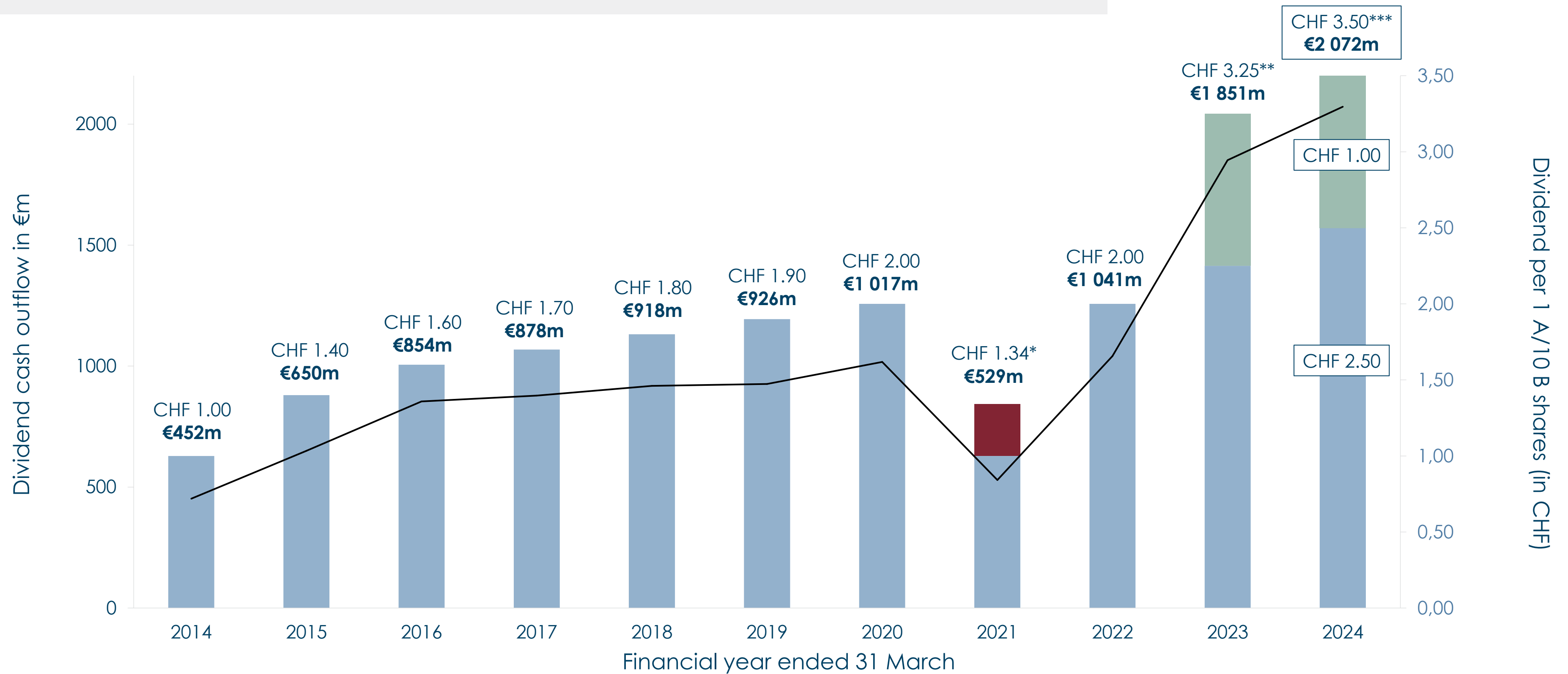
Solid cash flows, financing critical investments, led to a strong net cash position

(€ m)

- Net cash
- Cash flow from operating activities
- Capital investment *

* Net acquisition of fixed assets, primarily in manufacturing facilities and boutiques

DIVIDENDS: PAID AND PER A SHARE/10 B SHARES



* Includes CHF 0.34 shareholder warrant

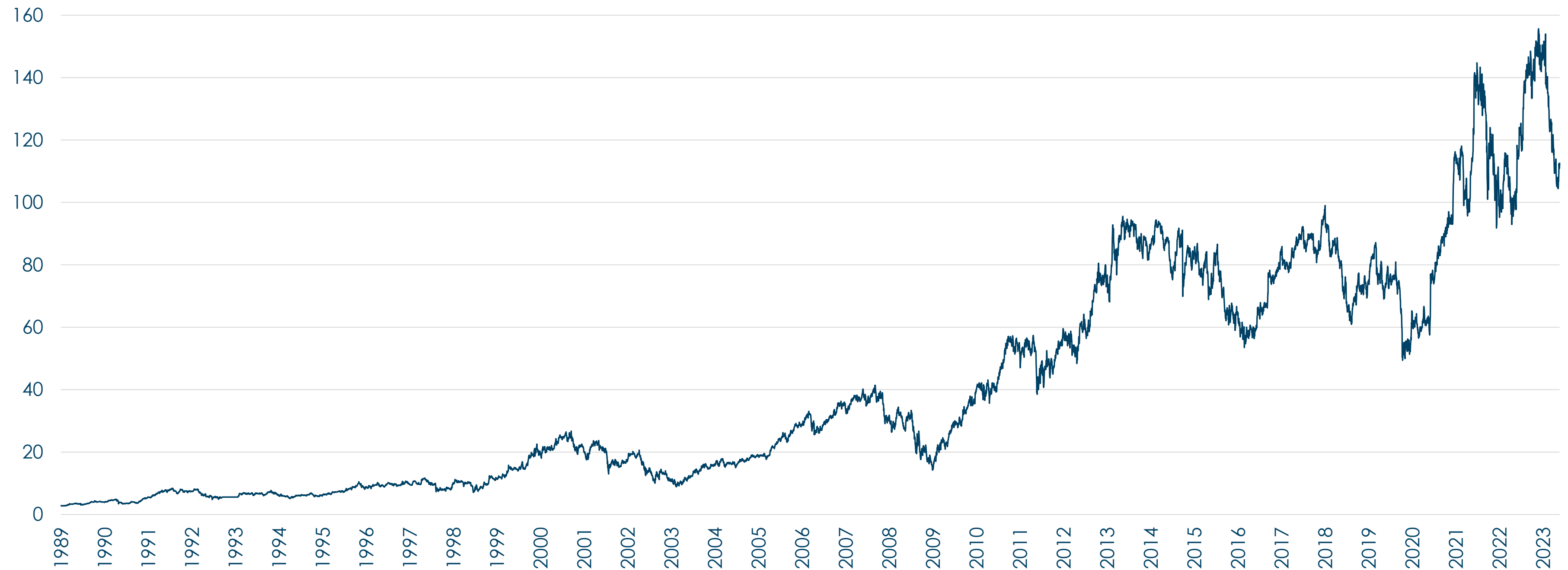
** Includes CHF 1.00 special dividend

*** Includes CHF 2.50 ordinary dividend and CHF 1.00 special dividend; approved at Sept 2023 AGM

SHARE PRICE SINCE FLOTATION

(in CHF)

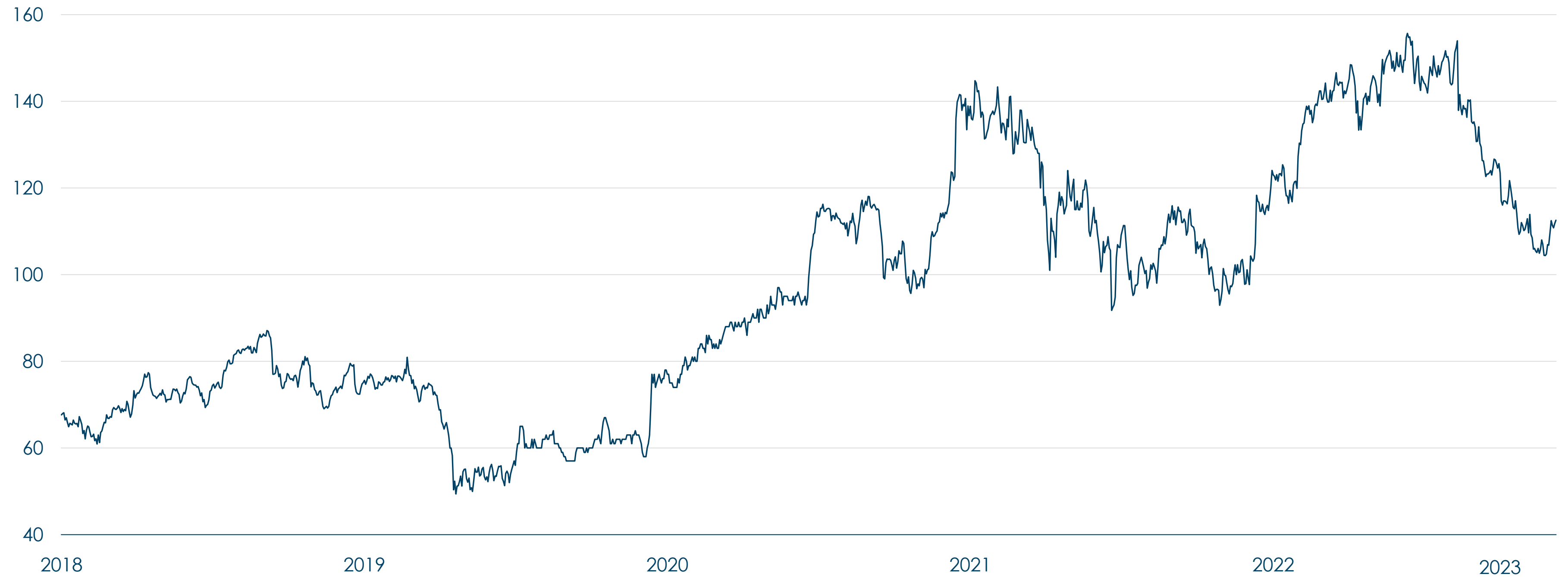
To November 2023



SHARE PRICE OVER 5 YEARS

(in CHF)

To November 2023



AT RICHMONT
We Craft the Future

Buccellati • Cartier • Van Cleef & Arpels •

A. Lange & Söhne • Baume & Mercier • IWC • Jaeger-LeCoultre • Panerai • Piaget • Roger Dubuis • Vacheron Constantin •

Alaïa • AZ Factory • Chloé • Delvaux • dunhill • Gianvito Rossi • Montblanc • Peter Millar • Purdey • Serapian • TimeVallée • Watchfinder & Co. •

NET-A-PORTER • MR PORTER • THE OUTNET • YOOX • ONLINE FLAGSHIP STORES